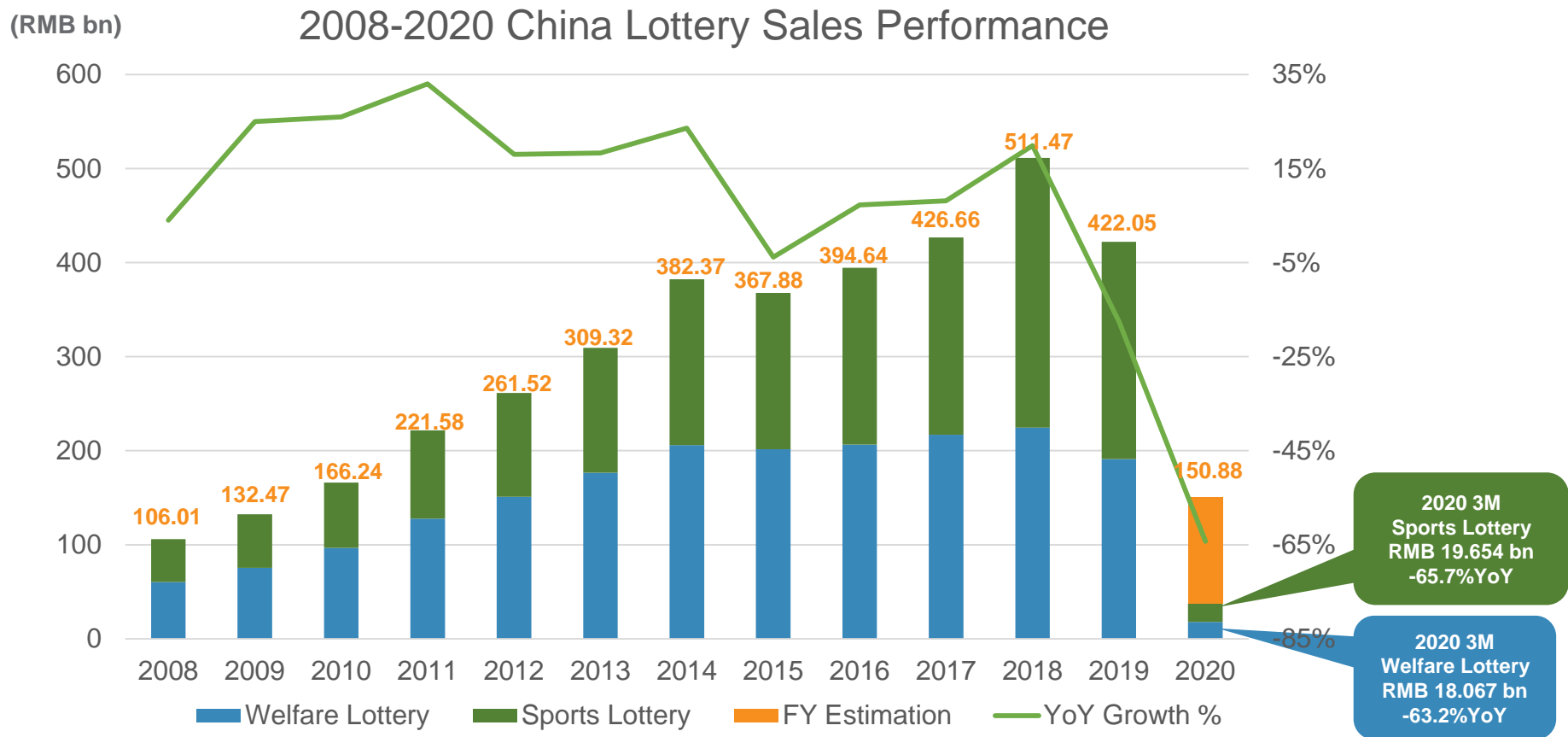


# China Lottery Sales Performance

Total sales of China lottery in Mar 2020 decreased by 69.9% YoY to RMB 10.51 billion.

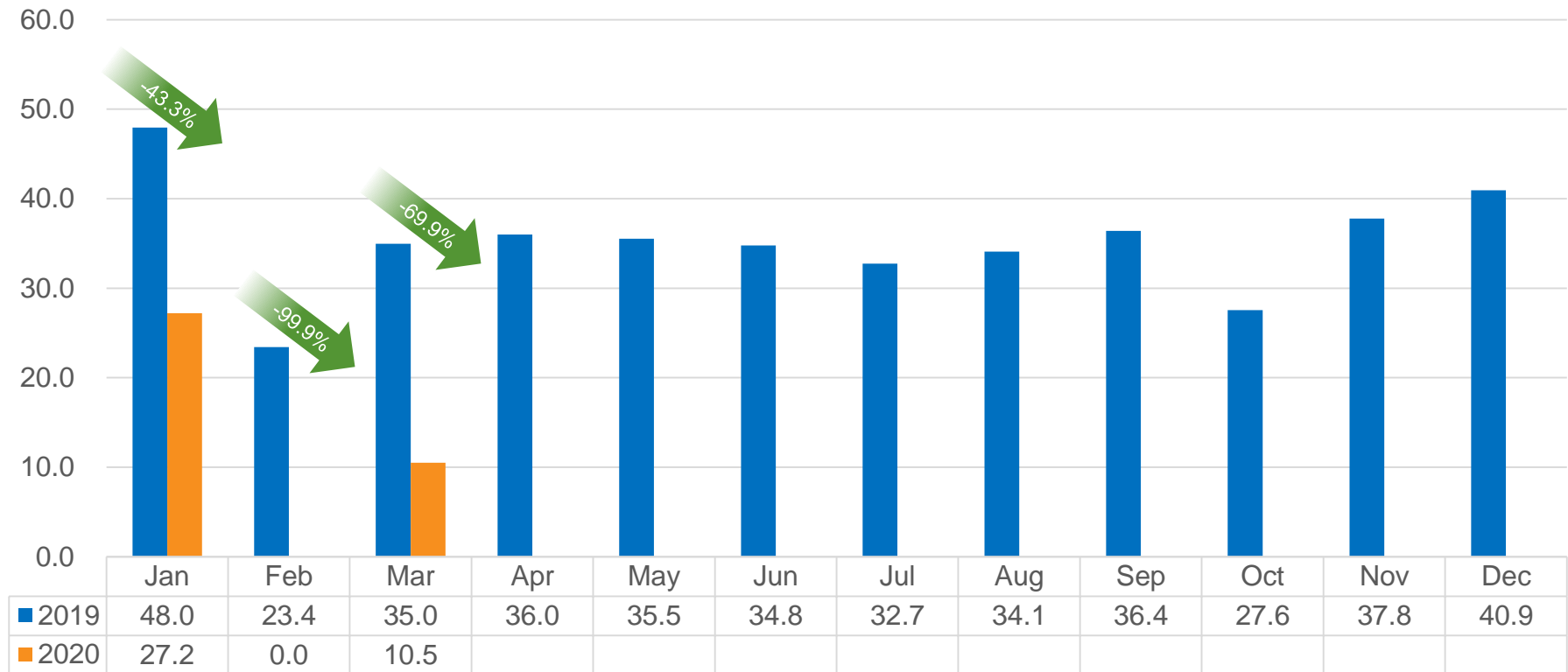


Source: Ministry of Finance (Exclude FY Estimation)

# China Lottery Sales Performance

## 2019 vs 2018 Monthly Lottery Sales

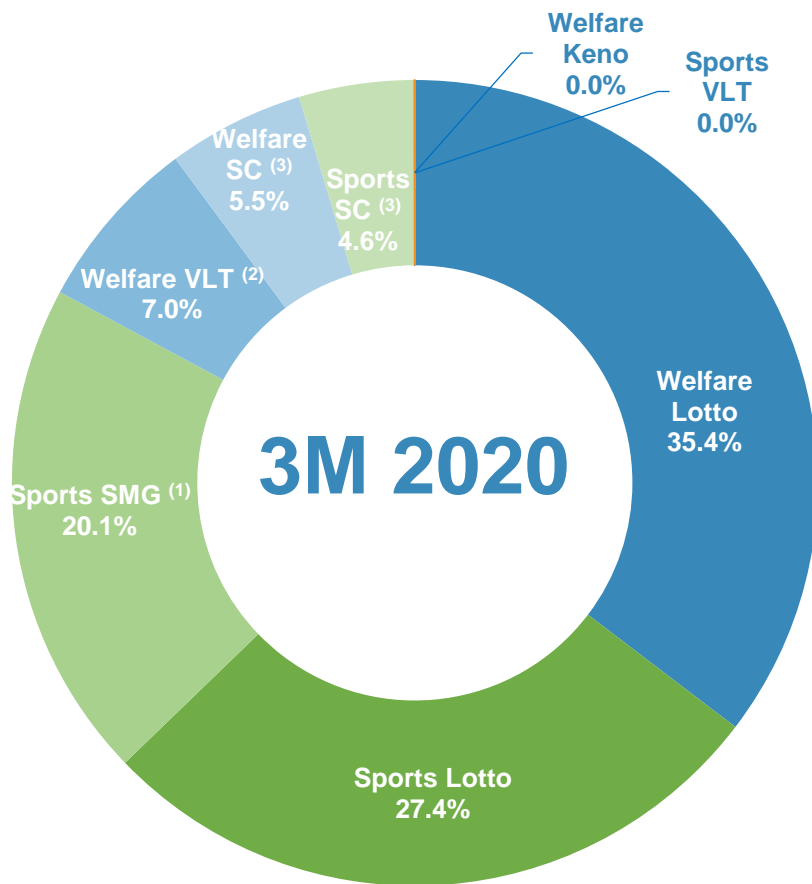
(RMB bn)



Source: Ministry of Finance

# China Lottery Sales in Jan - Mar 2020

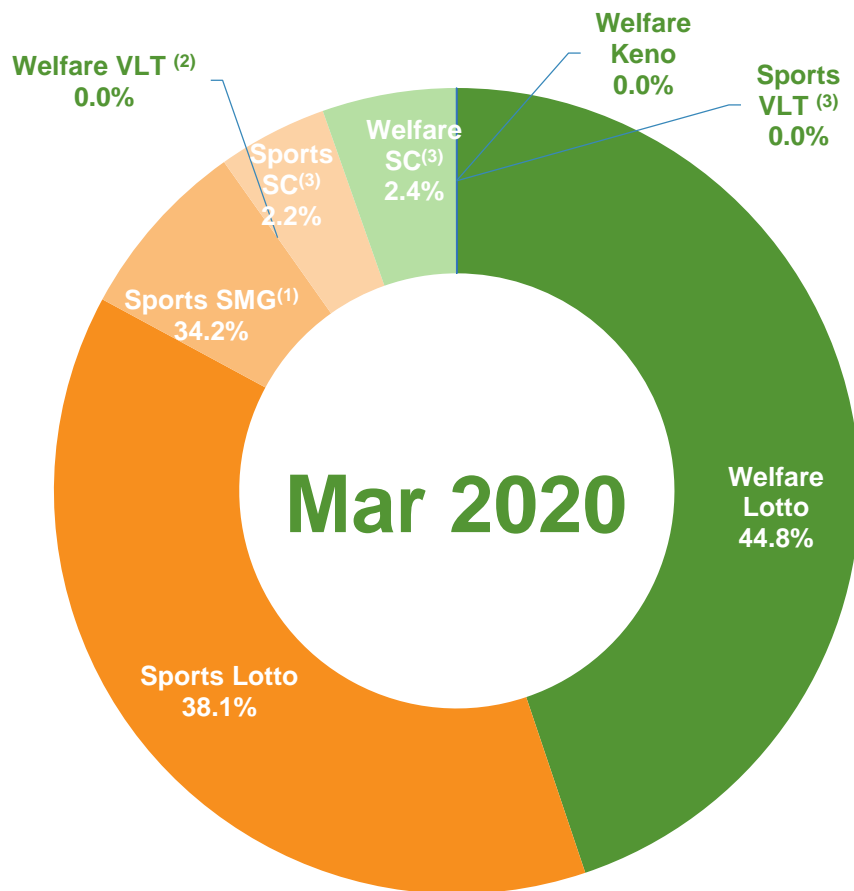
Welfare Lottery sales decreased by 63.2% YoY to RMB 18.067 billion in Jan - Mar 2020, Sports Lottery sales increased by 65.7% YoY to RMB 19.654 billion in Jan - Mar 2020.



|                        | 3M 2020 Sales (RMB bn) | YoY (%)       | Percentage of Total Sales (%) |
|------------------------|------------------------|---------------|-------------------------------|
| <b>Welfare Lottery</b> | <b>18.067</b>          | <b>-63.2%</b> | <b>47.9%</b>                  |
| ▪ Lotto                | 13.336                 | -60.0%        | 35.4%                         |
| ▪ Welfare VLT          | 2.650                  | -78.7%        | 7.0%                          |
| ▪ Scratch cards        | 2.070                  | -37.1%        | 5.5%                          |
| ▪ Keno                 | 0.011                  | -67.3%        | 0.0%                          |
| <b>Sports Lottery</b>  | <b>19.654</b>          | <b>-65.7%</b> | <b>52.1%</b>                  |
| ▪ Lotto                | 10.343                 | -52.3%        | 27.4%                         |
| ▪ SMG                  | 7.572                  | -76.7%        | 20.1%                         |
| ▪ Scratch cards        | 1.738                  | -43.9%        | 4.6%                          |
| ▪ Sports VLT           | 0.000                  | -78.6%        | 0.0%                          |
| <b>Total Lottery</b>   | <b>37.720</b>          | <b>-64.5%</b> | <b>100.0%</b>                 |

# China Lottery Sales in Mar 2020

Welfare Lottery sales decreased by 39.3% YoY to RMB 12.890 billion in Mar 2020, Sports Lottery sales decreased by 46.4% YoY to RMB 14.320 billion in Mar 2020.



|                        | Mar 2020 Sales (RMB bn) | YoY (%)       | Percentage of Total Sales (%) |
|------------------------|-------------------------|---------------|-------------------------------|
| <b>Welfare Lottery</b> | <b>5.177</b>            | <b>-68.7%</b> | <b>49.3%</b>                  |
| ▪Lotto                 | 4.712                   | -56.0%        | 44.8%                         |
| ▪Welfare VLT           | 0.000                   | -100.0%       | 0.0%                          |
| ▪Scratch cards         | 0.463                   | -58.0%        | 4.4%                          |
| ▪Keno                  | 0.002                   | -89.6%        | 0.0%                          |
| <b>Sports Lottery</b>  | <b>5.333</b>            | <b>-71.0%</b> | <b>50.7%</b>                  |
| ▪Lotto                 | 3.999                   | -48.1%        | 38.1%                         |
| ▪SMG                   | 0.768                   | -91.8%        | 7.3%                          |
| ▪Scratch cards         | 0.566                   | -56.7%        | 5.4%                          |
| ▪Sports VLT            | 0.000                   | -100.0%       | 0.0%                          |
| <b>Total Lottery</b>   | <b>10.509</b>           | <b>-69.9%</b> | <b>100.0%</b>                 |