## China Lottery Performance

$\checkmark$ Announced by the Ministry of Finance, total lottery sales in May of 2013 increased by 15.8\% YoY to RMB 27.341 billion from RMB 23.616 billion for the same period last year.
$\checkmark$ Total lottery sales for the first five months of 2013 increased by 16.3\% YoY to RMB 124.963 billion, compared to RMB 107.442 billion for the same period last year.

May 2013 Lottery Sales


Jan - May 2013 Lottery Sales


## Welfare Lottery Performance

$\checkmark$ Welfare Lottery sales increased by 8.4\% YoY to RMB 15.190 billion in May 2013, accounted for $55.56 \%$ of total lottery sales. Lotto games, VLT and Instant Scratch Cards accounted for $72.26 \%, 15.69 \%$ and $12.05 \%$ of total welfare lottery sales, respectively.
$\checkmark \quad$ In first five months of 2013, Welfare Lottery sales increased by 13.4\% YoY to RMB 71.076 billion, accounted for $56.88 \%$ of total lottery sales. Lotto games, VLT and Instant Scratch Cards accounted for $72.80 \%, 16.09 \%$ and $11.11 \%$ of total welfare lottery sales, respectively.

## May 2013 Welfare Lottery Market Share by Type



■ Welfare Lotto

- Welfare Scratch Cards

Jan - May 2013 Welfare Lottery Market Share by Type


## Sports Lottery Performance

$\checkmark$ Sports Lottery sales increased by 26.5\% YoY to RMB 12.151 billion in May 2013, accounted for $44.44 \%$ of total lottery sales. Lotto games, Single Match Game and Instant Scratch Cards accounted for 61.65\%, 25.63\% and $12.72 \%$ of total Sports Lottery sales, respectively.
$\checkmark$ In first five months of 2013, Sports Lottery sales increased by 20.3\% YoY to RMB 53.887 billion, accounted for $43.12 \%$ of total lottery sales. Lotto games, Single Match Game and Instant Scratch Cards accounted for $61.67 \%$, $25.05 \%$ and $13.28 \%$ of total Sports Lottery sales, respectively.

## May 2013 Lottery Market Share by Type



Jan - May 2013 Lottery Market Share by Type


## Lottery Sales in May and First Five Months of 2013

|  | May 2013 (RMB/Billion) | May 2012 (RMB/Billion) | Change (\%) | $\begin{gathered} \text { Jan - May } \\ 2013 \\ \text { (RMB/Billion) } \end{gathered}$ | $\begin{gathered} \text { Jan - May } \\ 2012 \\ \text { (RMB/Billion) } \end{gathered}$ | Change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Welfare Lottery | 15.190 | 14.013 | +8.4 | 71.076 | 62.659 | +13.4 |
| - Lotto | 10.976 | 10.313 | +6.4 | 51.744 | 45.337 | +14.1 |
| - Video Lottery Terminal | 2.384 | 1.854 | +28.6 | 11.438 | 8.367 | +36.7 |
| - Instant Scratch Card | 1.830 | 1.846 | -0.9 | 7.894 | 8.955 | -11.8 |
| Sport Lottery | 12.151 | 9.603 | +26.5 | 53.887 | 44.783 | +20.3 |
| - Lotto | 7.491 | 5.451 | +37.4 | 33.233 | 25.758 | +29.0 |
| - Single Match Game | 3.114 | 2.417 | +28.9 | 13.499 | 11.026 | +22.4 |
| - Instant Scratch Card | 1.546 | 1.736 | -10.9 | 7.154 | 7.999 | -10.6 |
| Total | 27.341 | 23.616 | +15.8 | 124.963 | 107.442 | +16.3 |

