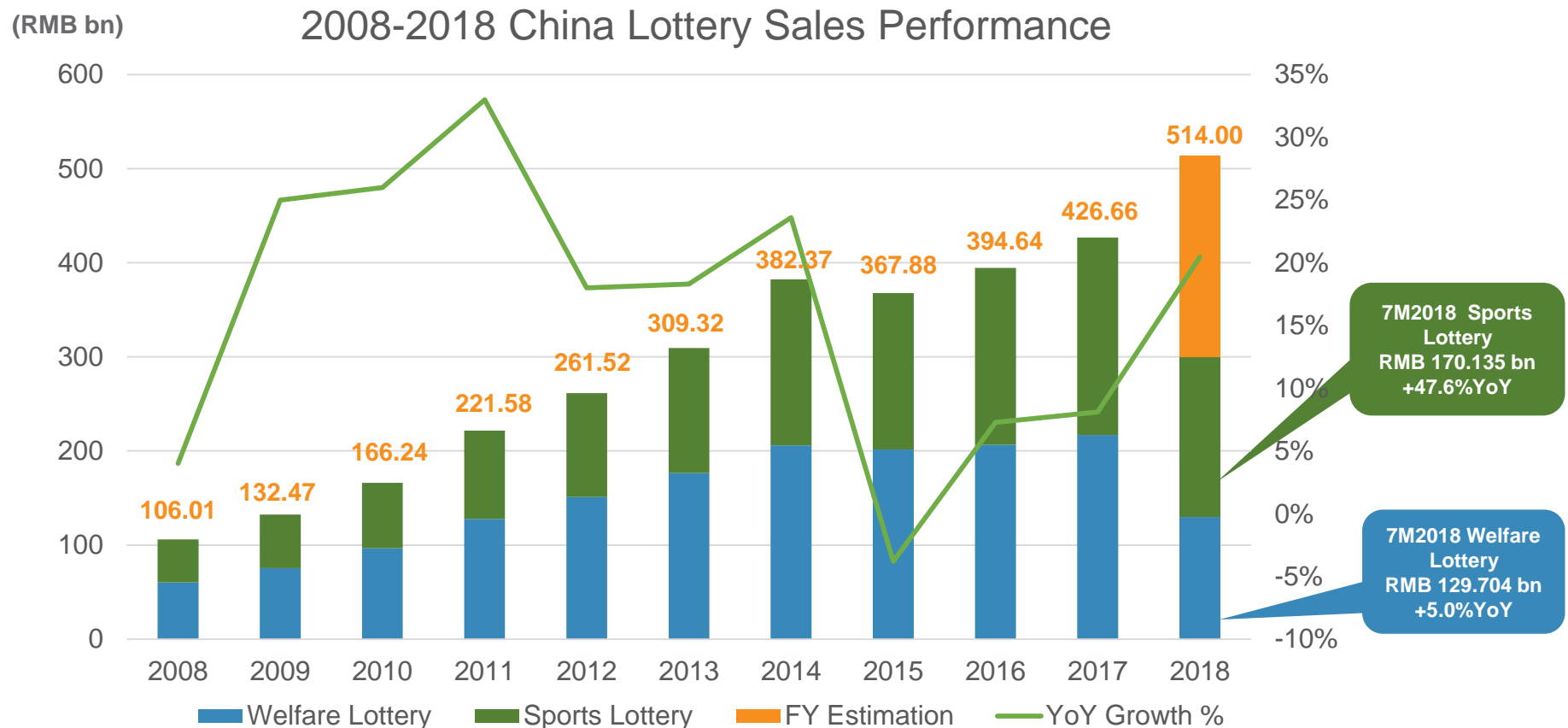


China Lottery Sales Performance

Total sales of China lottery in Jan – Jul 2018 increased by 25.6% YoY to RMB 299.839 billion.

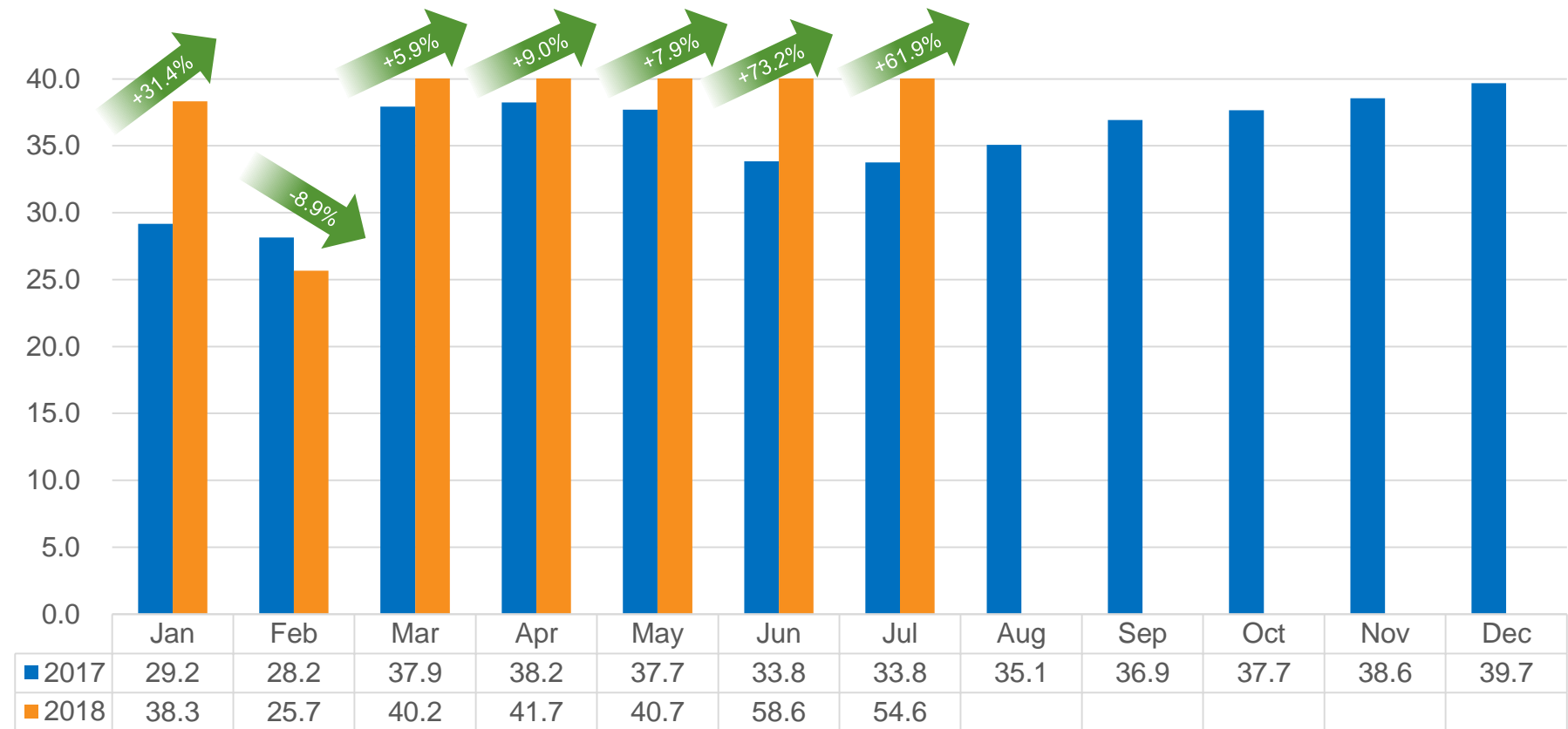


Source: Ministry of Finance (Exclude FY Estimation)

China Lottery Sales Performance

2018 vs 2017 Monthly Lottery Sales

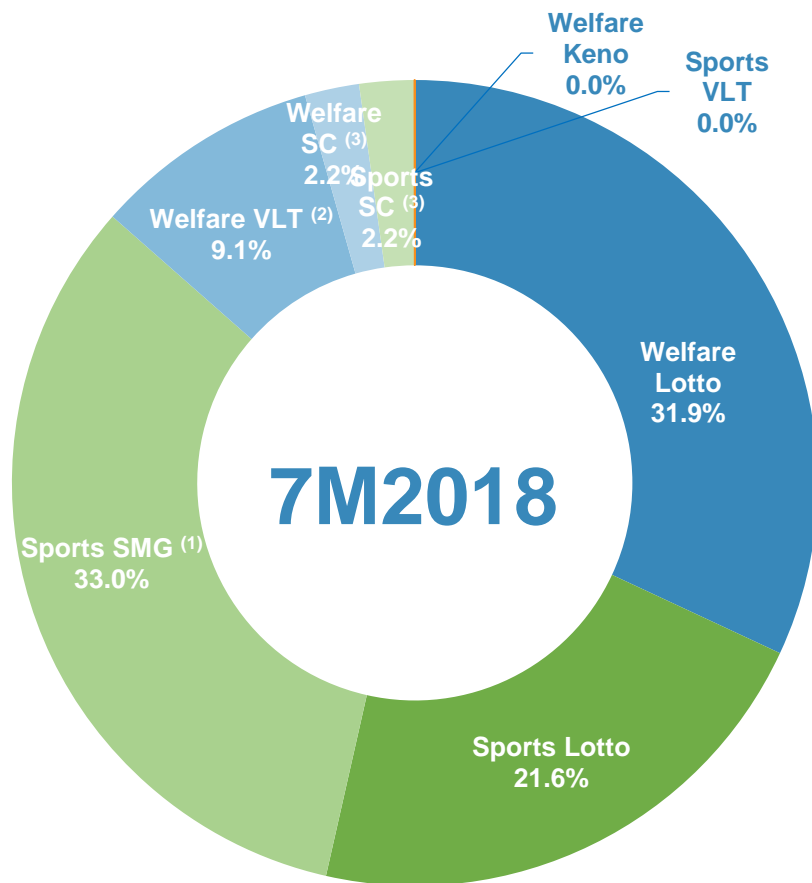
(RMB bn)



Source: Ministry of Finance

China Lottery Sales in Jan - Jul 2018

Welfare Lottery sales increased by 5.0% YoY to RMB 129.704 billion in Jan - Jul 2018, Sports Lottery sales increased by 47.6% YoY to RMB 170.135 billion in Jan - Jul 2018.



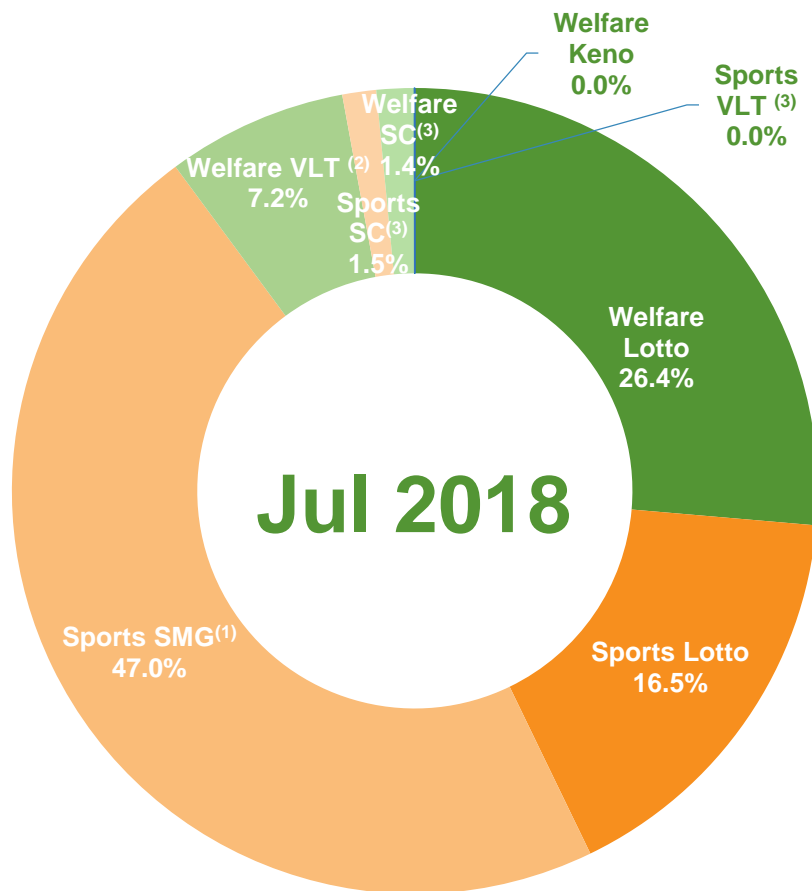
	7M2018 Sales (RMB bn)	YoY (%)	Percentage of Total Sales (%)
Welfare Lottery	129.704	5.0%	43.3%
▪Lotto	95.778	7.5%	31.9%
▪Welfare VLT	27.315	1.5%	9.1%
▪Scratch cards	6.538	-11.6%	2.2%
▪Keno	0.073	-35.6%	0.0%
Sports Lottery	170.135	47.6%	56.7%
▪Lotto	64.755	6.8%	21.6%
▪SMG	98.812	108.7%	33.0%
▪Scratch cards	6.563	-9.7%	2.2%
▪Sports VLT	0.006	1.5%	0.0%
Total Lottery	299.839	25.6%	100.0%

Source: Ministry of Finance

Note: (1) SMG: Single Match Games; (2) VLT: Video Lottery Terminals; (3) SC: Scratch Cards.

China Lottery Sales in Jul 2018

Welfare Lottery sales increased by 9.7% YoY to RMB 19.109 billion in Jul 2018, Sports Lottery sales increased by 117.5% YoY to RMB 35.532 billion in Jul 2018.



	Jul 2018 Sales (RMB bn)	YoY (%)	Percentage of Total Sales (%)
Welfare Lottery	19.109	9.7%	35.0%
▪Lotto	14.403	13.3%	26.4%
▪Welfare VLT	3.953	3.0%	7.2%
▪Scratch cards	0.742	-12.8%	1.4%
▪Keno	0.011	-46.3%	0.0%
Sports Lottery	35.532	117.5%	65.0%
▪Lotto	8.999	4.0%	16.5%
▪SMG	25.708	279.4%	47.0%
▪Scratch cards	0.824	-9.3%	1.5%
▪Sports VLT	0.000	-63.9%	0.0%
Total Lottery	54.641	61.9%	100.0%