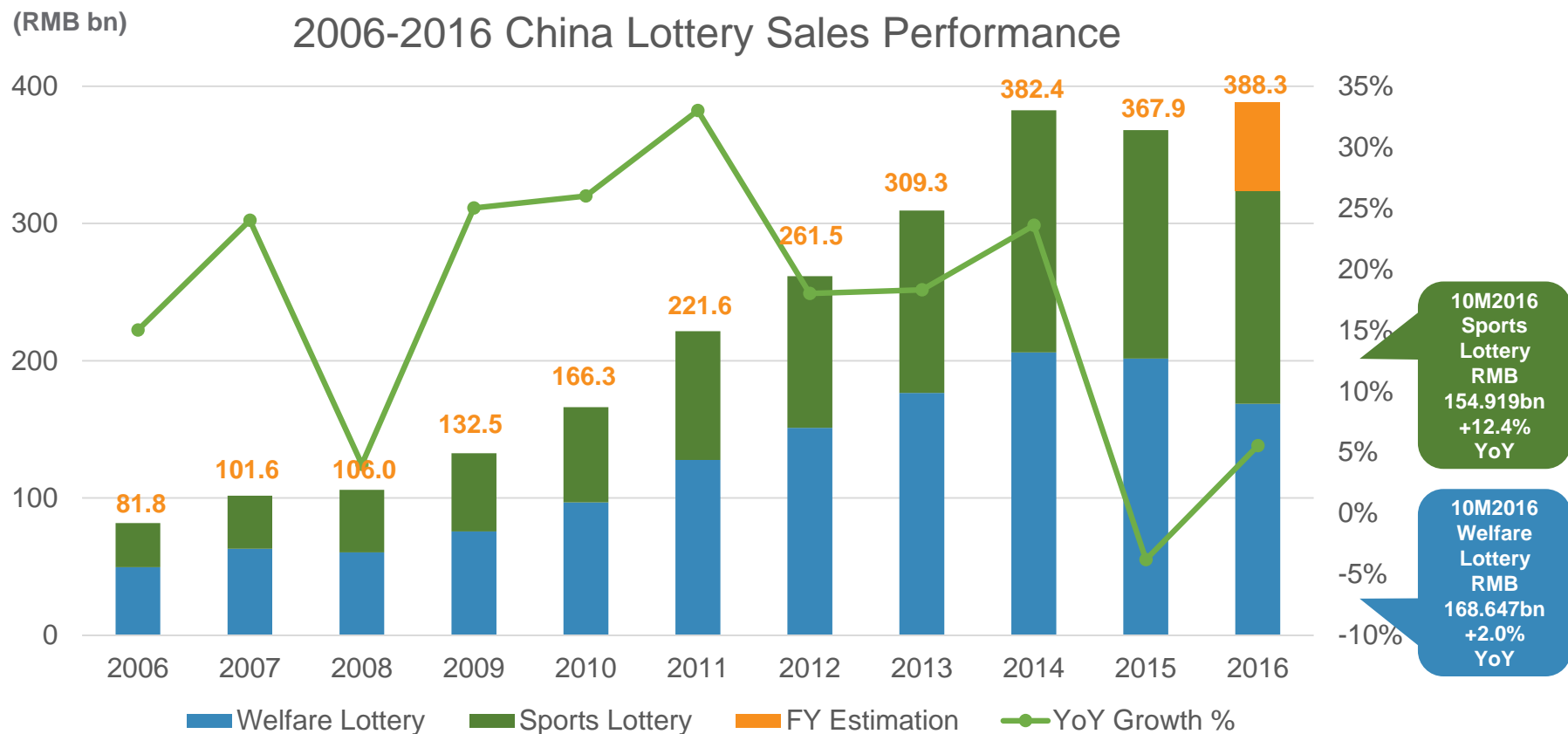


# China Lottery Sales Performance

Total sales of China lottery from Jan - Oct 2016 increased by 6.7% YoY to RMB 323.565 billion.

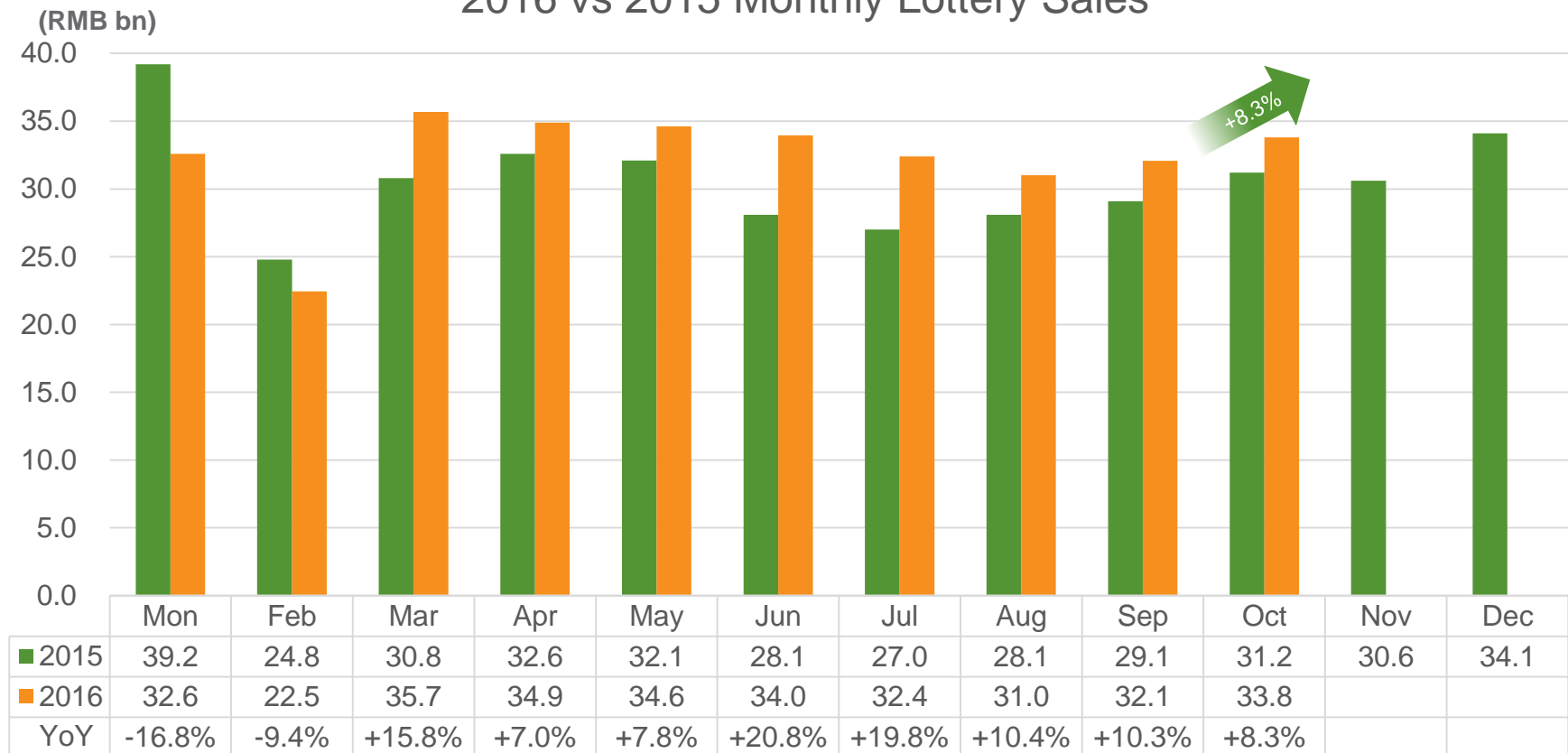
The total sales of China lottery in 2016 is expected to reach RMB 388.279billion.



# China Lottery Sales Performance

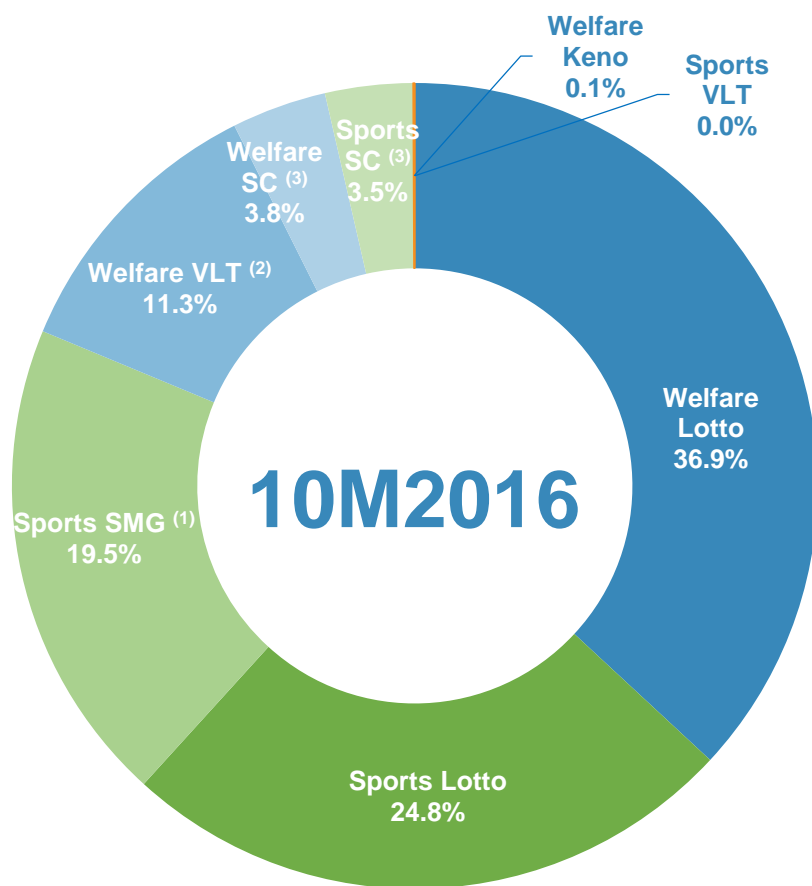
Total lottery sales in Oct 2016 increased by 8.3% YoY to RMB 33.827 billion

2016 vs 2015 Monthly Lottery Sales



# China Lottery Sales in Jan - Oct 2016

Welfare Lottery sales increased by 2.0% YoY to RMB 168.647 billion in Jan - Oct 2016, Sports Lottery sales increased by 12.4% YoY to RMB 154.919 billion in Jan - Oct 2016.



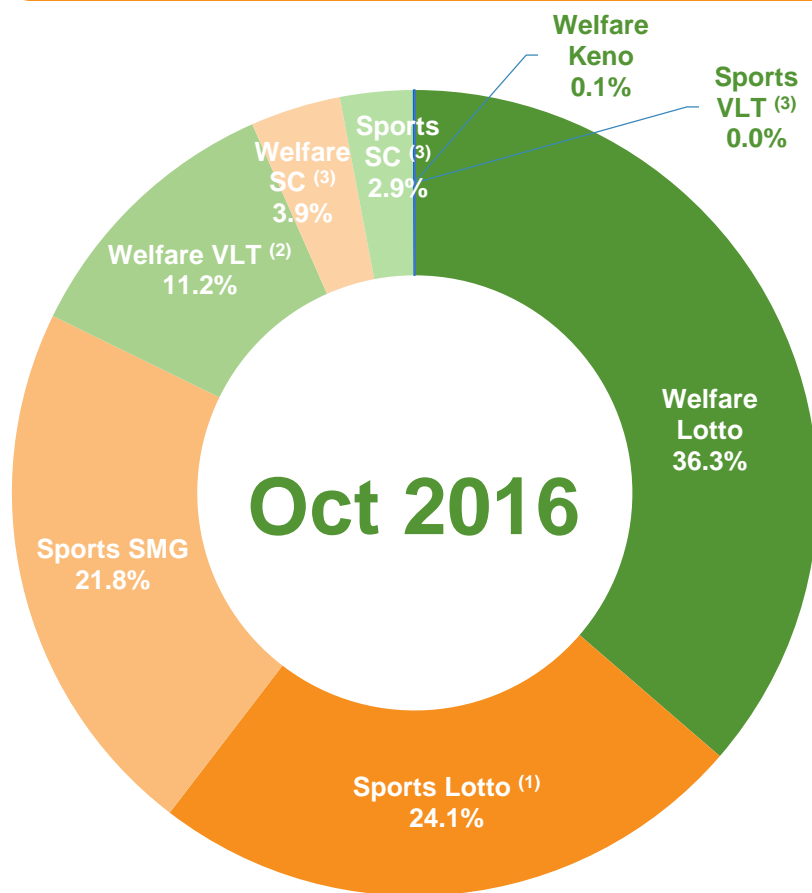
	10M2016 Sales (RMB bn)	YoY (%)	Percentage of Total Sales (%)
<b>Welfare Lottery</b>	<b>168.647</b>	<b>+2.0%</b>	<b>52.1%</b>
▪ Lotto	119.418	+2.5%	36.9%
▪ Welfare VLT	36.687	+4.7%	11.3%
▪ Scratch cards	12.310	-7.5%	3.8%
▪ Keno	0.231	-40.3%	0.1%
<b>Sports Lottery</b>	<b>154.919</b>	<b>+12.4%</b>	<b>47.9%</b>
▪ Lotto	80.361	+3.7%	24.8%
▪ SMG	63.185	+30.6%	19.5%
▪ Scratch cards	11.367	-4.8%	3.5%
▪ Sports VLT	0.0063	+30.1%	0.0%
<b>Total Lottery</b>	<b>323.565</b>	<b>+6.7%</b>	<b>100.0%</b>

Source: Ministry of Finance

Note: (1) SMG: Single Match Games; (2) VLT: Video Lottery Terminals; (3) SC: Scratch Cards.

# China Lottery Sales in Oct 2016

Welfare Lottery sales increased by 6.0% YoY to RMB 17.307 billion in Oct 2016, Sports Lottery sales increased by 10.9% YoY to RMB 16.520 billion in Oct 2016.



	Oct 2016 Sales (RMB bn)	YoY (%)	Percentage of Total Sales (%)
<b>Welfare Lottery</b>	<b>17.307</b>	<b>+6.0%</b>	<b>51.2%</b>
▪ Lotto	12.290	+8.0%	36.3%
▪ Welfare VLT	3.773	+6.6%	11.2%
▪ Scratch cards	1.226	-11.5%	3.6%
▪ Keno	0.018	-23.5%	0.1%
<b>Sports Lottery</b>	<b>16.520</b>	<b>+10.9%</b>	<b>48.8%</b>
▪ Lotto	8.145	+9.6%	24.1%
▪ SMG	7.384	+17.5%	21.8%
▪ Scratch cards	0.991	-16.5%	2.9%
▪ Sports VLT	0.0009	+148.0%	0.0%
<b>Total Lottery</b>	<b>33.827</b>	<b>+8.3%</b>	<b>100.0%</b>

Source: Ministry of Finance

Note: (1) SMG: Single Match Games; (2) VLT: Video Lottery Terminals; (3) SC: Scratch Cards.