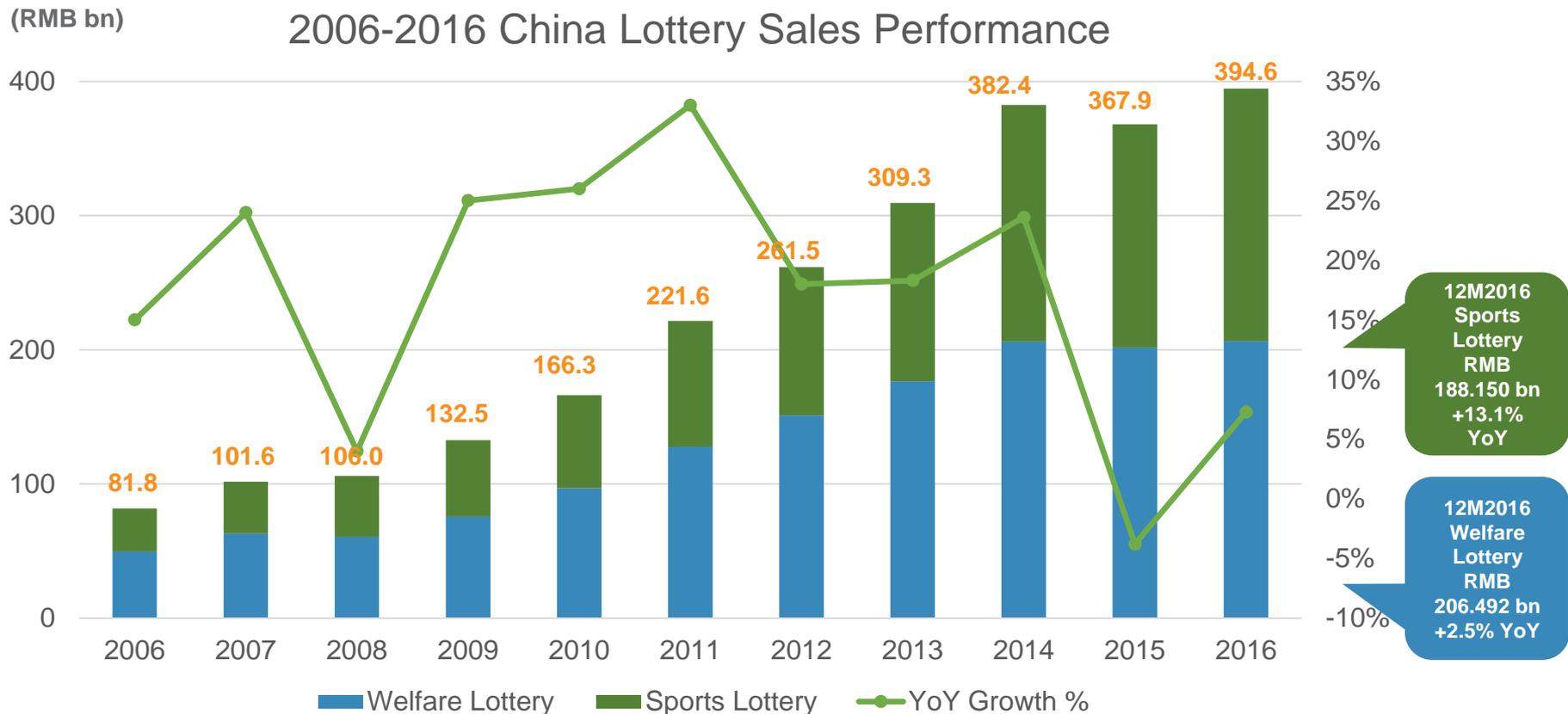


China Lottery Sales Performance

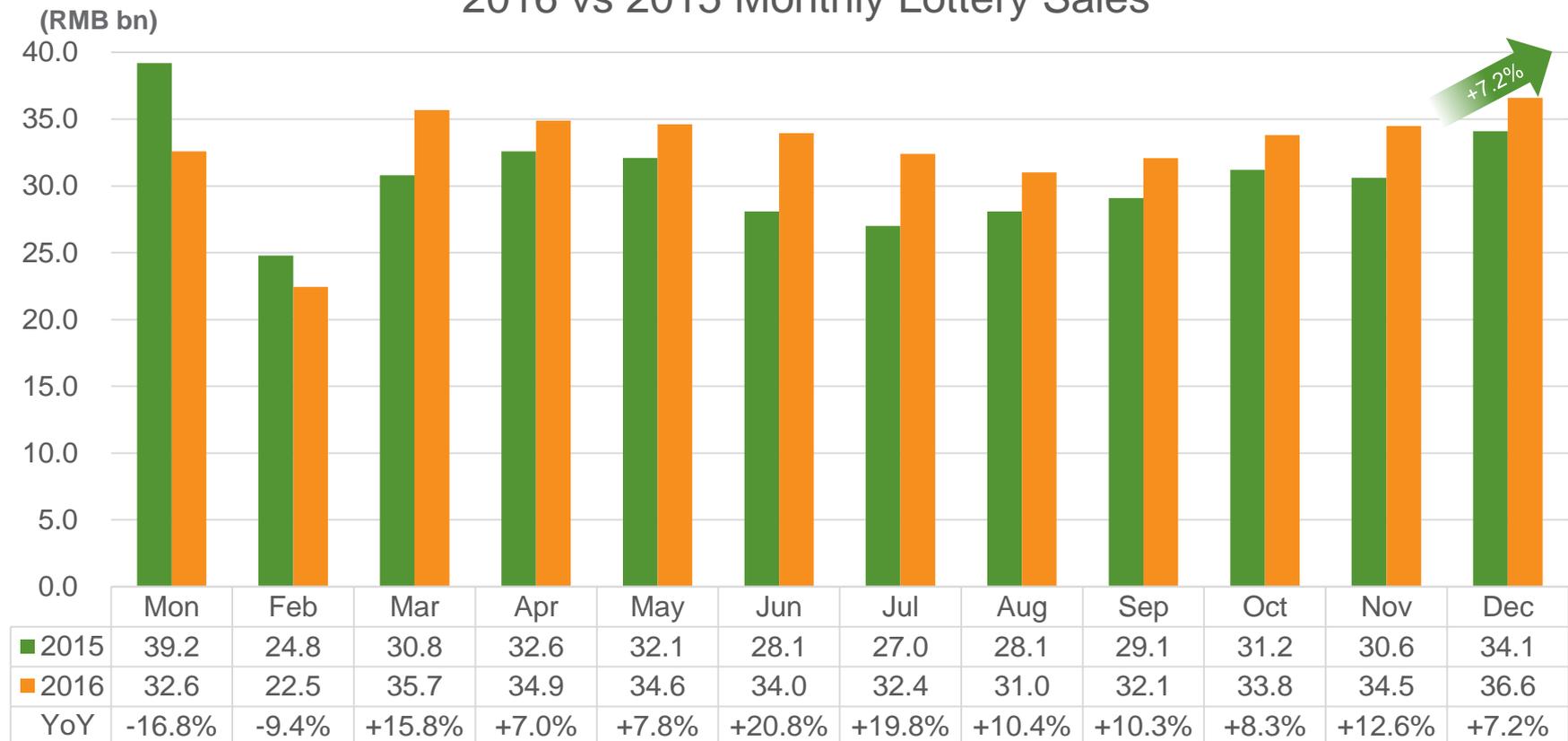
Total sales of China lottery from Jan - Dec 2016 increased by 7.3% YoY to RMB 394.641 billion.



China Lottery Sales Performance

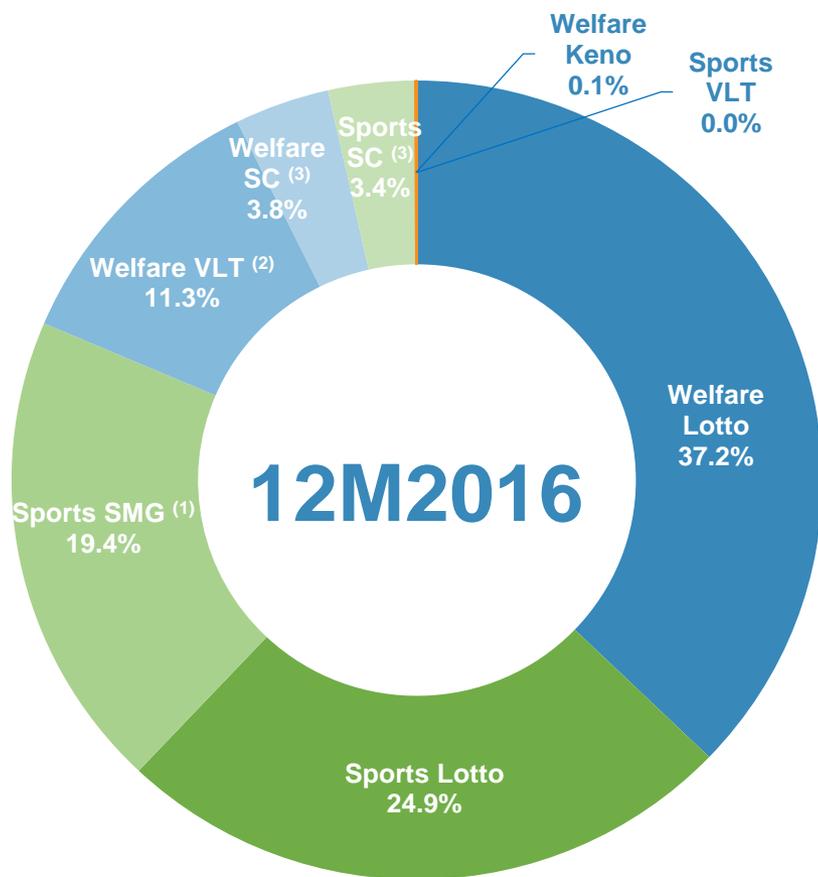
Total lottery sales in Dec 2016 increased by 7.2% YoY to RMB 36.594 billion

2016 vs 2015 Monthly Lottery Sales



China Lottery Sales in Jan - Dec 2016

Welfare Lottery sales increased by 2.5% YoY to RMB 206.492 billion in Jan - Dec 2016, Sports Lottery sales increased by 13.1% YoY to RMB 188.150 billion in Jan - Dec 2016.



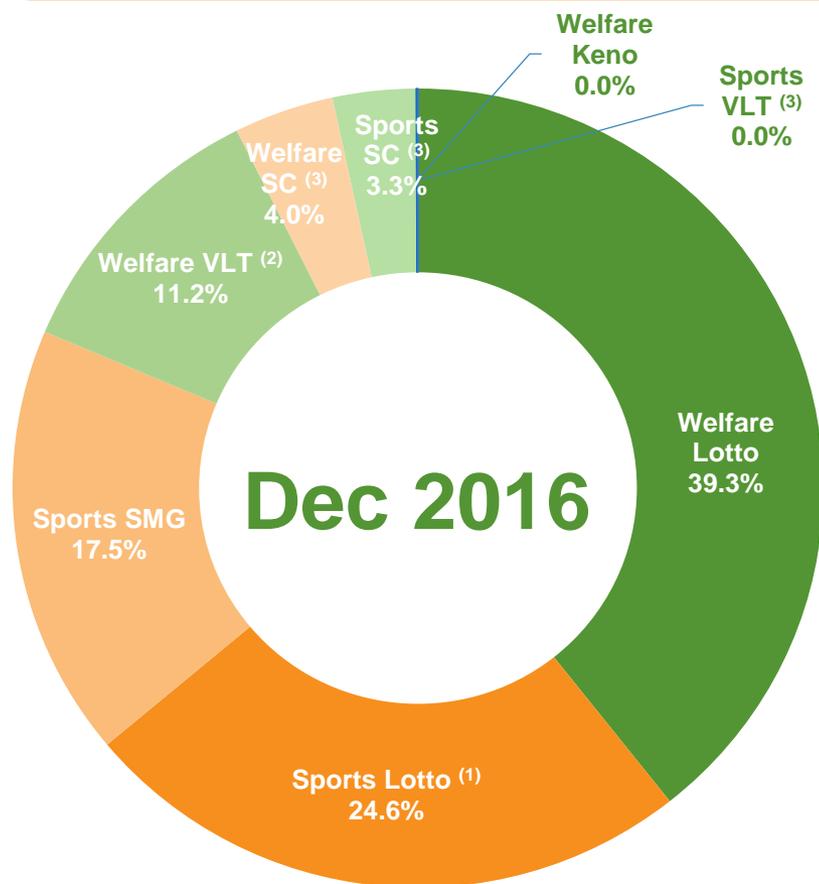
	12M2016 Sales (RMB bn)	YoY (%)	Percentage of Total Sales (%)
Welfare Lottery	206.492	+2.5%	52.3%
▪ Lotto	146.777	+3.1%	37.2%
▪ Welfare VLT	44.536	+4.9%	11.3%
▪ Scratch cards	14.912	-8.4%	3.8%
▪ Keno	0.266	-38.7%	0.1%
Sports Lottery	188.150	+13.1%	47.7%
▪ Lotto	98.087	+4.9%	24.9%
▪ SMG	76.490	+29.8%	19.4%
▪ Scratch cards	13.565	-2.9%	3.4%
▪ Sports VLT	0.00789	+38.2%	0.0%
Total Lottery	394.641	+7.3%	100.0%

Source: Ministry of Finance

Note: (1) SMG: Single Match Games; (2) VLT: Video Lottery Terminals; (3) SC: Scratch Cards.

China Lottery Sales in Dec 2016

Welfare Lottery sales increased by 4.0% YoY to RMB 19.984 billion in Dec 2016, Sports Lottery sales increased by 11.4% YoY to RMB 16.610 billion in Dec 2016.



	Dec 2016 Sales (RMB bn)	YoY (%)	Percentage of Total Sales (%)
Welfare Lottery	19.984	+4.0%	54.6%
▪ Lotto	14.396	+5.2%	39.3%
▪ Welfare VLT	4.112	+6.7%	11.2%
▪ Scratch cards	1.459	-11.6%	4.0%
▪ Keno	0.017	-32.1%	0.0%
Sports Lottery	16.610	+11.4%	45.4%
▪ Lotto	8.993	+8.4%	24.6%
▪ SMG	6.402	+17.5%	17.5%
▪ Scratch cards	1.213	+4.6%	3.3%
▪ Sports VLT	0.00091	+97.3%	0.0%
Total Lottery	36.594	+7.2%	100.0%

Source: Ministry of Finance

Note: (1) SMG: Single Match Games; (2) VLT: Video Lottery Terminals; (3) SC: Scratch Cards.