

# China Lottery Sales Performance

Total sales of China lottery in Jan – Sep 2018 increased by 23.4% YoY to RMB 383.498 billion.

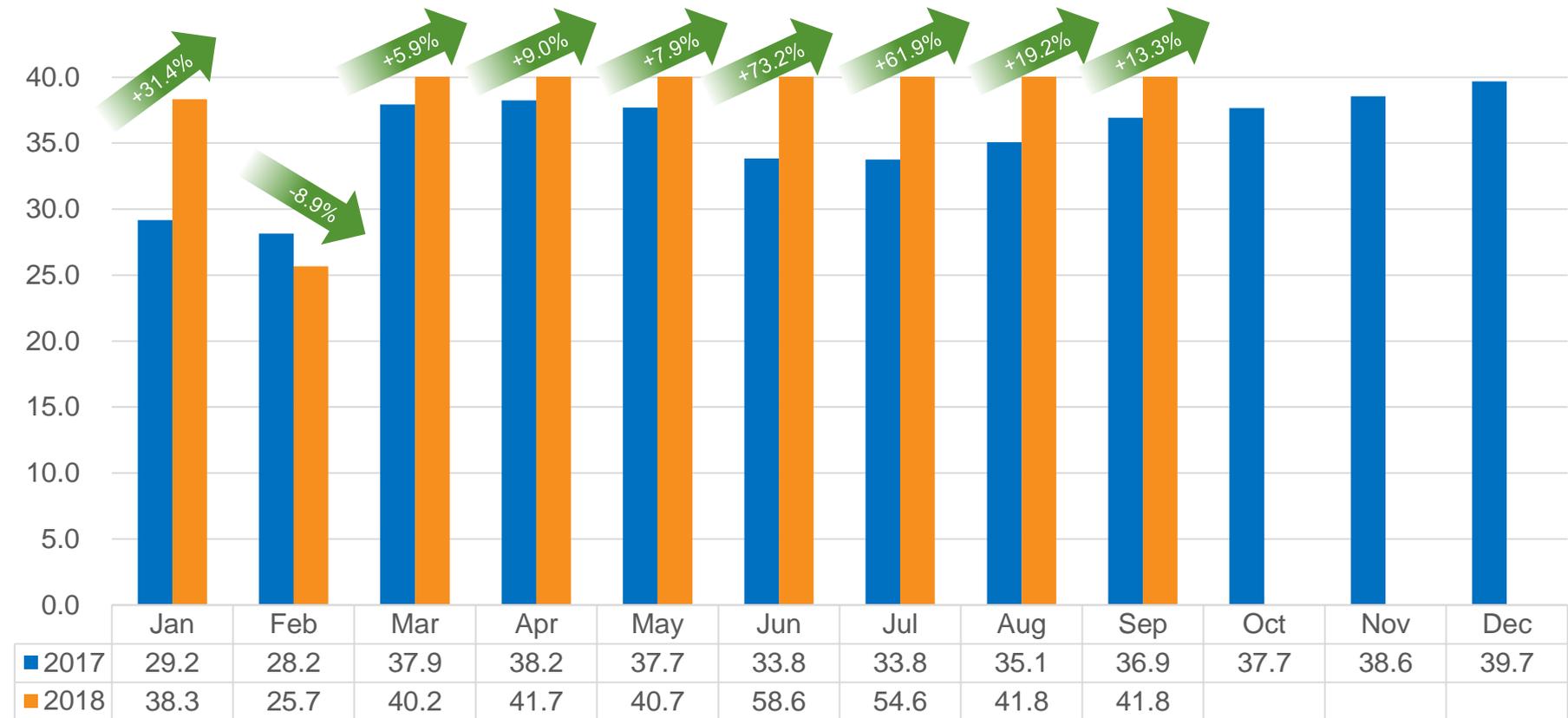


Source: Ministry of Finance (Exclude FY Estimation)

# China Lottery Sales Performance

## 2018 vs 2017 Monthly Lottery Sales

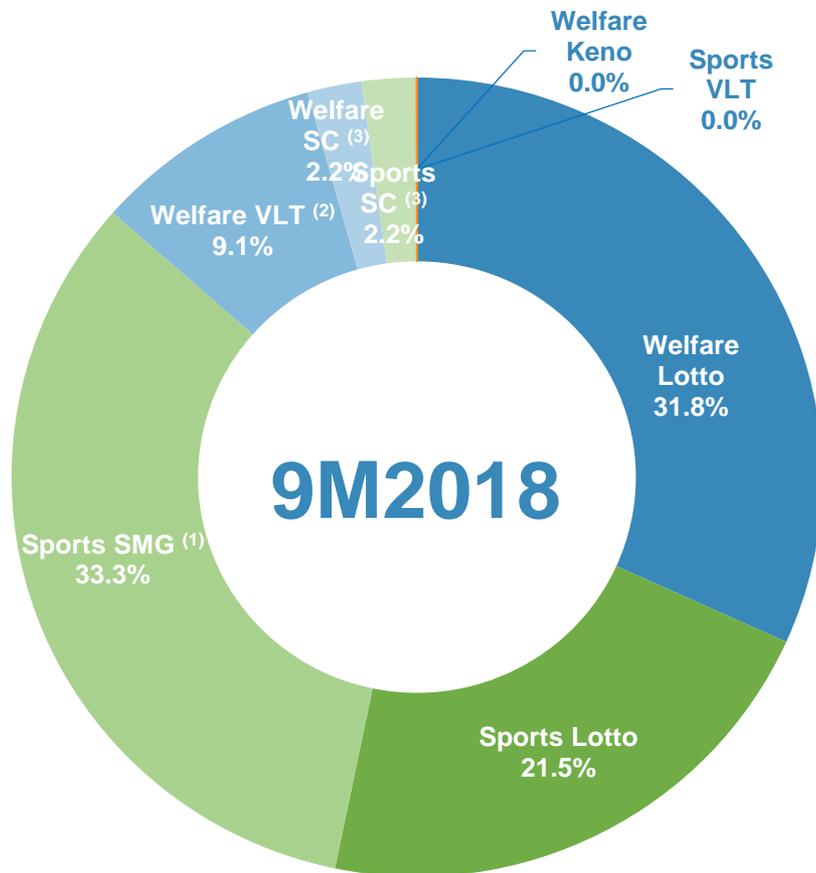
(RMB bn)



Source: Ministry of Finance

# China Lottery Sales in Jan - Sep 2018

Welfare Lottery sales increased by 4.2% YoY to RMB 165.311 billion in Jan - Sep 2018, Sports Lottery sales increased by 43.4% YoY to RMB 218.187 billion in Jan - Sep 2018.



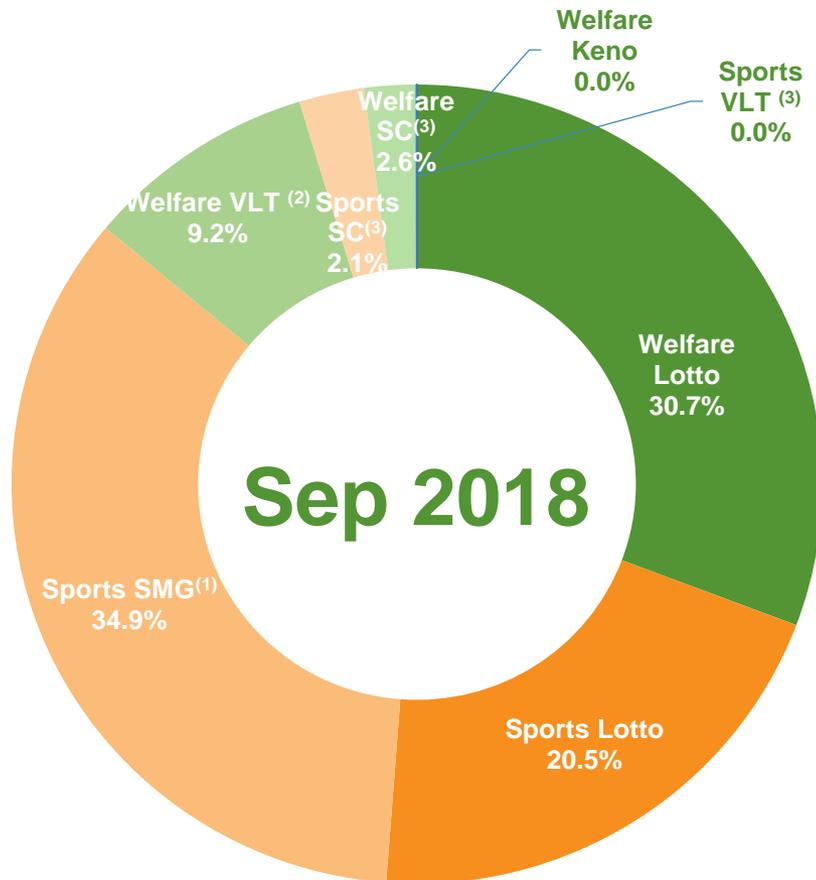
	9M2018 Sales (RMB bn)	YoY (%)	Percentage of Total Sales (%)
<b>Welfare Lottery</b>	<b>165.311</b>	<b>4.2%</b>	<b>43.1%</b>
▪Lotto	121.825	6.3%	31.8%
▪Welfare VLT	35.040	1.7%	9.1%
▪Scratch cards	8.349	-11.6%	2.2%
▪Keno	0.099	-31.3%	0.0%
<b>Sports Lottery</b>	<b>218.187</b>	<b>43.4%</b>	<b>56.9%</b>
▪Lotto	82.369	6.3%	21.5%
▪SMG	65.541	94.6%	33.3%
▪Scratch cards	8.266	-9.3%	2.2%
▪Sports VLT	0.061	-7.4%	0.0%
<b>Total Lottery</b>	<b>383.498</b>	<b>23.4%</b>	<b>100.0%</b>

Source: Ministry of Finance

Note: (1) SMG: Single Match Games; (2) VLT: Video Lottery Terminals; (3) SC: Scratch Cards.

# China Lottery Sales in Sep 2018

Welfare Lottery sales increased by 1.2% YoY to RMB 17.825 billion in Sep 2018, Sports Lottery sales increased by 24.3% YoY to RMB 24.019 billion in Sep 2018.



	Sep 2018 Sales (RMB bn)	YoY (%)	Percentage of Total Sales (%)
<b>Welfare Lottery</b>	<b>17.825</b>	<b>1.2%</b>	<b>42.6%</b>
▪ Lotto	12.863	1.3%	30.7%
▪ Welfare VLT	3.869	3.4%	9.2%
▪ Scratch cards	1.083	-6.3%	2.6%
▪ Keno	0.100	-30.9%	0.2%
<b>Sports Lottery</b>	<b>24.019</b>	<b>24.3%</b>	<b>57.4%</b>
▪ Lotto	8.566	0.7%	20.5%
▪ SMG	14.586	48.8%	34.9%
▪ Scratch cards	0.867	-14.4%	2.1%
▪ Sports VLT	0.000	-39.5%	0.0%
<b>Total Lottery</b>	<b>41.844</b>	<b>13.3%</b>	<b>100.0%</b>

Source: Ministry of Finance

Note: (1) SMG: Single Match Games; (2) VLT: Video Lottery Terminals; (3) SC: Scratch Cards.